

PRACTICE QUIZ

Complete this **Practice Quiz** to see how you are doing.

1. Adam worked 52 hours in one week for American Airlines. Adam earns \$10 per hour. What is Adam's gross pay, assuming overtime is at time-and-a-half?
2. Mike had \$180,000 in sales for the month. Mike's commission rate is 9%, and he had a \$3,500 draw. What was Mike's end-of-month commission?
3. Mary receives a \$1,000 monthly salary. She also receives a variable commission on net sales based on the following schedule (commission doesn't begin until Mary earns \$8,000 in net sales):

\$8,000–\$12,000	1%	Excess of \$20,000 to \$40,000	5%
Excess of \$12,000 to \$20,000	3%	More than \$40,000	8%

Assume Bob earns \$40,000 net sales for the month. What is his gross pay?

4. Omar, a 22-year-old college-educated man, accepted a job at Dell, for \$32 a day at 12 hours a day, 6 days a week. What were Omar's hourly, weekly, and annual gross pay? **(Round the hourly gross pay to the nearest cent.)**

	Amount
Hourly gross pay \$	<input type="text"/>
Weekly gross pay \$	<input type="text"/>
Annual gross pay \$	<input type="text"/>

5. Amy earns \$796 per week plus 2% of sales over \$6,500. Amy's week sales are \$10,350. How much does Amy earn?

Amount earned \$

6. Complete the following table. **(Round your "gross pay" to the nearest cent.)**

Employee	M	T	W	Th	F	Hours	Rate per hour	Gross pay
Pete Paul	11	6	8	7	6	38	\$7.95	\$ 302.10

7. Complete the following table (assume the overtime for each employee is a time-and-a-half rate after 40 hours): **(Do not round intermediate calculations. Round your "overtime rate" and "gross earnings" to the nearest cent.)**

Employee	M	T	W	Th	F	Sa	Total regular hours	Total overtime hours	Regular rate	Overtime rate	Gross earnings
Tagney	14	8	9	9	5	1	40	6	\$7.60	\$ 11.40	\$ 372.40

8. Calculate the gross earning. **(Round your answer to the nearest cent.)**

Worker	Number of units produced	Rate per unit	Gross earning
Swan	846	\$0.58	\$ 490.68

9. Calculate the gross earning for an apple picker based on the following differential pay scale: **(Round your answer to the nearest cent.)**

1–1,000: \$0.03 each 1,001–1,600: \$0.05 each Over 1,600: \$0.07 each

Apple picker	Number of apples picked	Gross earning
Rice	1,925	\$ 82.75

10. Complete the following table:

Employee	Total sales	Commission rate	Draw	End-of-month commission received
Reese	\$300,000	7%	\$8,000	\$ 13,000

11. Zoho Company has the following commission schedule:

Commission rate	Sales
2%	Up to \$80,000
3.5%	Excess of \$80,000 to \$100,000
4%	More than \$100,000

Calculate the gross earning.

Employee	Total sales	Gross earning
Ron Ear	\$155,000	\$ 4,500

12. An advertising company pays its salespeople a weekly salary plus a 2% commission on all net sales over \$5,000 (no commission on returned goods):

Complete the following table. **(Round your answers to the nearest cent.)**

Employee	Gross sales	Return	Net sales	Given quota	Commission sales	Commission rate	Total commission	Regular wage	Total wage
Ring	\$8,000	\$25	\$ 7,975.00	\$5,000	\$ 2,975.00	2%	\$ 59.50	\$250	\$ 309.50

13. An advertising company pays its salespeople a weekly salary plus a 2% commission on all net sales over \$5,000 (no commission on returned goods).

Complete the following table.

Employee	Gross sales	Return	Net sales	Given quota	Commission sales	Commission rate	Total commission
Porter	\$12,000	\$100	\$ 11,900	\$5,000	\$ 6,900	2%	\$ 138